

BERGEN COUNTY	3/1/2012 to 2/28/2013	3/1/2013 to 2/28/2014	% change	End of Month actives	Homes Sold in Month	Absorption Rate
Homes Sold	7346	8271	13	3742	389	10
Average List Price	\$537,488.00	\$551,083.00	3			
Average Sale Price	\$486,608.00	\$510,221.00	5			
Median Sale Price	\$389,000.00	\$412,000.00	6			
Ratio	91%	93%	2%			
Average Days to Sell	104	89	15			
BERGEN COUNTY	2/1/2013 to 2/28/2013	2/1/2014 to 2/28/2014	% change			
Homes Sold	423	389	-8			
Average List Price	\$573,941.00	\$534,450.00	-7			
Average Sale Price	\$508,721.00	\$493,063.00	-3			
Median Sale Price	\$370,000.00	\$395,000.00	7			
Ratio	92%	92%	0%			
Average Days to Sell	110	111	-1			
BERGEN COUNTY	12/1/2012 to 2/28/2013	12/1/2013 to 2/28/2014	% change			
Homes Sold	1577	1623	3			
Average List Price	\$548,606.00	\$536,675.00	-2			
Average Sale Price	\$486,890.00	\$496,470.00	2			
Median Sale Price	\$370,000.00	\$400,000.00	8			
Ratio	89%	93%	4%			
Average Days to Sell	112	98	14			
Carlstadt	3/1/2012 to 2/28/2013	3/1/2013 to 2/28/2014	% change	End of Month actives	Homes Sold in Month	Absorption Rate
Homes Sold	31	23	-26	17	1	17
Average List Price	\$397,194.00	\$404,127.00	2			
Average Sale Price	\$361,766.00	\$367,413.00	2			
Median Sale Price	\$325,000.00	\$355,000.00	9			
Ratio	91%	91%	0%			
Average Days to Sell	91	98	-7			
East Rutherford	3/1/2012 to 2/28/2013	3/1/2013 to 2/28/2014	% change	End of Month actives	Homes Sold in Month	Absorption Rate
Homes Sold	39	50	28	21	4	5

Average List Price	\$325,705.00	\$341,380.00	5			
Average Sale Price	\$287,209.00	\$315,450.00	10			
Median Sale Price	\$290,000.00	\$314,049.00	8			
Ratio	88%	92%	4%			
Average Days to Sell	135	88	47			
Hasbrouck Heights	3/1/2012 to 2/28/2013	3/1/2013 to 2/28/2014	% change	End of Month actives	Homes Sold in Month	Absorption Rate
Homes Sold	77	81	5	33	3	11
Average List Price	\$389,832.00	\$418,613.00	7			
Average Sale Price	\$362,505.00	\$400,064.00	10			
Median Sale Price	\$335,000.00	\$372,000.00	11			
Ratio	93%	96%	3%			
Average Days to Sell	97	65	32			
Lodi	3/1/2012 to 2/28/2013	3/1/2013 to 2/28/2014	% change	End of Month actives	Homes Sold in Month	Absorption Rate
Homes Sold	99	127	28	66	6	11
Average List Price	\$327,022.00	\$315,908.00	-3			
Average Sale Price	\$2,661,684.00	\$285,983.00	-89			
Median Sale Price	\$245,000.00	\$287,500.00	17			
Ratio	88%	91%	3%			
Average Days to Sell	110	128	-18			
Lyndhurst	3/1/2012 to 2/28/2013	3/1/2013 to 2/28/2014	% change	End of Month actives	Homes Sold in Month	Absorption Rate
Homes Sold	110	142	29	49	8	6
Average List Price	\$352,708.00	\$337,784.00	-4			
Average Sale Price	\$318,499.00	\$313,729.00	-1			
Median Sale Price	\$300,000.00	\$312,750.00	4			
Ratio	90%	93%	3%			
Average Days to Sell	103	87	16			
Rutherford	3/1/2012 to 2/28/2013	3/1/2013 to 2/28/2014	% change	End of Month actives	Homes Sold in Month	Absorption Rate
Homes Sold	109	166	52	58	11	5
Average List Price	\$367,290.00	\$512,450.00	40			
Average Sale Price	\$333,638.00	\$373,988.00	12			
Median Sale Price	\$338,000.00	\$381,500.00	13			

Ratio	91%	73%	-18%			
Average Days to Sell	99	84	15			
Wood-Ridge	3/1/2012 to 2/28/2013	3/1/2013 to 2/28/2014	% change	End of Month actives	Homes Sold in Month	Absorption Rate
Homes Sold	55	82	49	41	6	7
Average List Price	\$376,778.00	\$406,595.00	8			
Average Sale Price	\$342,427.00	\$341,133.00	0			
Median Sale Price	\$308,000.00	\$328,000.00	6			
Ratio	91%	84%	-7%			
Average Days to Sell	95	81	14			
Paramus	3/1/2012 to 2/28/2013	3/1/2013 to 2/28/2014	% change	End of Month actives	Homes Sold in Month	Absorption Rate
Homes Sold	174	205	18	66	8	8
Average List Price	\$587,827.00	\$617,997.00	5			
Average Sale Price	\$549,654.00	\$583,544.00	6			
Median Sale Price	\$509,500.00	\$549,000.00	8			
Ratio	94%	95%	1%			
Average Days to Sell	67	73	-6			
Ridgewood	3/1/2012 to 2/28/2013	3/1/2013 to 2/28/2014	% change	End of Month actives	Homes Sold in Month	Absorption Rate
Homes Sold	322	343	7	64	9	7
Average List Price	\$786,660.00	\$866,422.00	10			
Average Sale Price	\$739,870.00	\$833,867.00	13			
Median Sale Price	\$625,000.00	\$725,000.00	16			
Ratio	94%	96%	2%			
Average Days to Sell	67	58	9			
Wyckoff	3/1/2012 to 2/28/2013	3/1/2013 to 2/28/2014	% change	End of Month actives	Homes Sold in Month	Absorption Rate
Homes Sold	188	225	20	52	7	7
Average List Price	\$719,107.00	\$817,680.00	14			
Average Sale Price	\$671,731.00	\$779,519.00	16			
Median Sale Price	\$617,500.00	\$705,000.00	14			
Ratio	93%	95%	2%			
Average Days to Sell	78	61	17			

